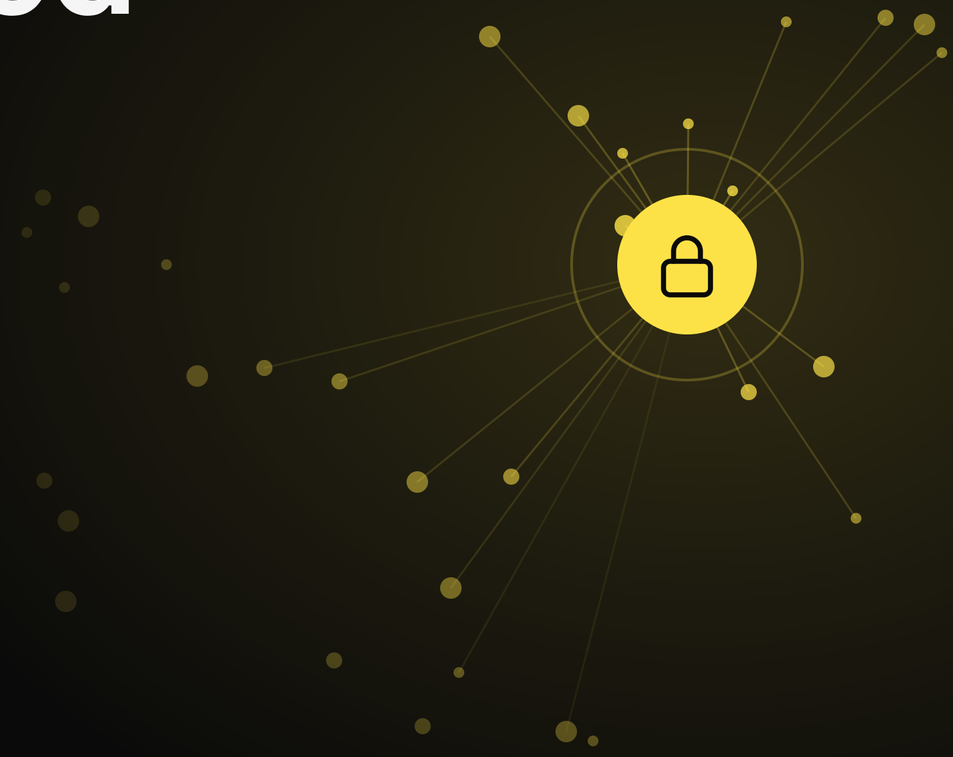
REVOLUTIONARY RMM

REVOLUTIONARY RMM · SEED ROUND

From alert to verified fix.

Built by Operators. For Operators.



Built by the founders of Revolutionary IT, a Dallas MSP in business since 2009.

Remote Management and Monitoring built by an MSP and run every day on that MSP's own clients' devices, with a separate database for each MSP workspace.

RevolutionaryRMM.com

Our MSP: RevolutionaryIT.com **Discreet Protection. Absolute Confidence.**

Pre-revenue · Dallas, Texas · Two founders, 50% / 50% · Updated Nov 9, 2026

RECEIPT Production DB read Oct 25 2026 (claim ledger C6). Revolutionary IT is a founder-owned related company, not the issuer. Both domains answered HTTP 200 on Oct 27 2026.

The tool that runs every client is also the biggest single point of failure.

One breach, many clients

An RMM holds remote control of every endpoint an MSP manages. A compromise can therefore reach many customers at once.

Tool and alert overload

Our technicians move between monitoring, patching, security and ticketing tools, and a finished command is not proof the problem is fixed.

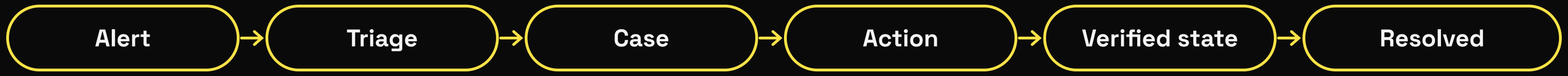
A crowded market

Established RMMs have breadth and distribution, and AI-native entrants are arriving. A newcomer must win on a specific workflow.

So we built the RMM we wanted to run, and we run it every day.

RECEIPT Founders' operator experience at Revolutionary IT; time savings not yet measured. Competitors: public brief Oct 2026.

One traceable path from alert to verified fix.



Designed workflow. The status of each capability is shown below, not assumed.

RUNNING IN OUR WORKSPACE

Core RMM

Monitoring, remote control, patching, antivirus status reports, Microsoft 365 identity findings, SNMP and ticketing. Independent acceptance is not yet established.

OBSERVED

Isolated by design

A separate PostgreSQL database and role for each MSP workspace. A signing mechanism is tested; trusted distribution is not yet verified.

BUILT, DISABLED

RevEngine AI triage

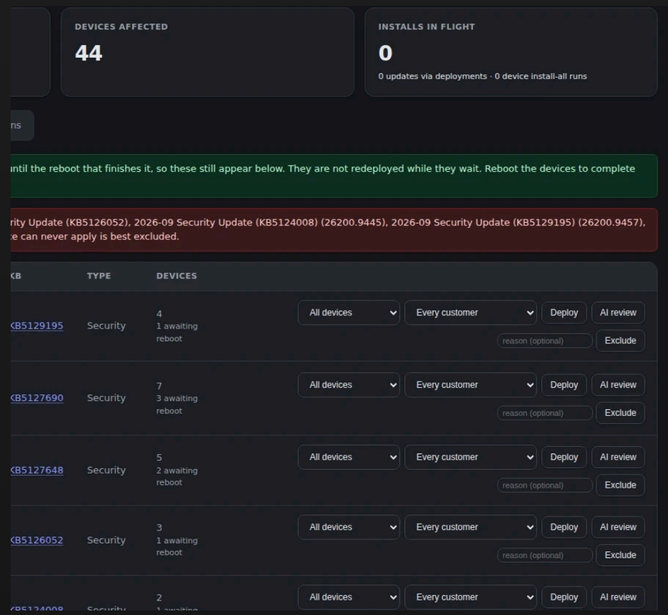
Built but disabled in production. Our Sentry and Scout analyzers have limited shadow-mode observations.

RECEIPT Independent claim verification, Oct 25 2026 (ledger C7, R7 to R9, R11). Android MDM and Google identity: built, no live acceptance.

PRODUCT DEMONSTRATION

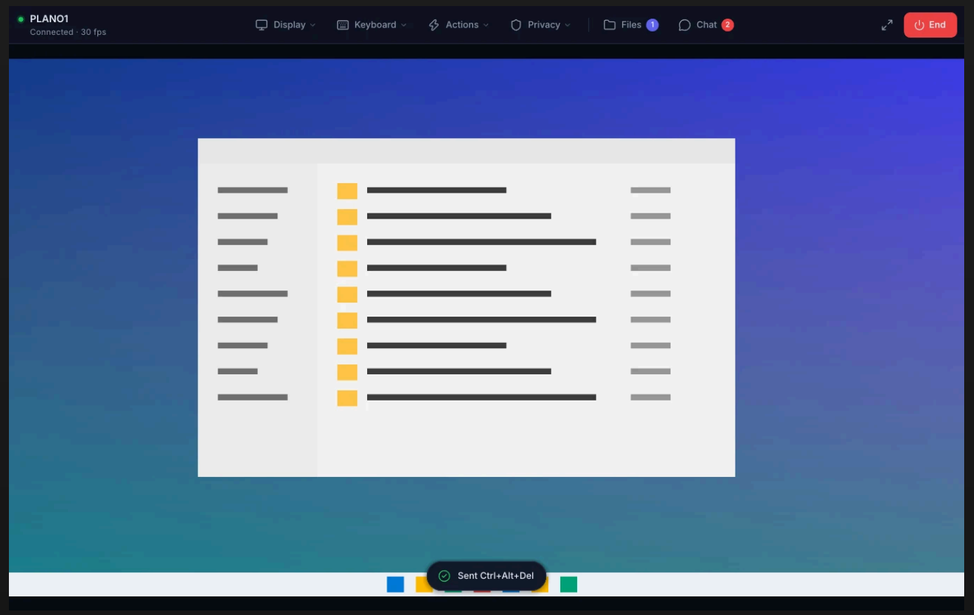
Real product screens. A workflow to measure.

Patching



rmm-app website showcase screens, captured and DOM-sanitized Oct 28 2026, public on revolutionaryrmm.com

Remote control



rmm-app website showcase screens, captured and DOM-sanitized Oct 28 2026, public on revolutionaryrmm.com

RECEIPT Sanitized screenshots captured Oct 28 2026. Screens show the UI, not proof of accuracy or independent customer outcomes.

Run on real client devices in our own MSP.

Devices in the Revolutionary IT workspace, Nov 2 2026 (n = 57)



SECOND MSP WORKSPACE: 0 DEVICES (OCT 25)

70 devices under management at Revolutionary IT, 57 of them enrolled in the dated RevRMM snapshot. This is related-party use by the founders' own company. It is not independent customers and it is not revenue.

10

client organizations with devices in the workspace

$0

revenue to date, owner-reported

Target: 5 independent paying MSPs by Jan 24, 2027. Current independent prospect, pilot and paying counts: UNKNOWN; no receipt-backed counts in plan data. No target is an achieved outcome.

RECEIPT Read-only production count, Nov 2 2026 (fundraising plan data, production-usage-20261102.json). Revolutionary IT is owned by the founders.

FIRST CUSTOMER

Start with one costly MSP workflow.

Buyer hypothesis

Owner-led MSPs with roughly 100 to 1,000 endpoints. An interview screen, not a measured population.

Bottom-up method

Reachable MSPs x measured endpoint band x realized monthly price x 12. Count and endpoint distribution still need cited validation.

Market estimate pending

No verified TAM, SAM or SOM. Published Tier A list price is $5 per device per month; it is not demonstrated willingness to pay.

RECEIPT Founder plan customer screen; deck-data pricing; prior market arithmetic retained in speaker notes as an assumption, not a forecast.

Per device, per month. Price tied to what is released.

PUBLISHED PRICE

Tier A · RMM 1.0

$5

per device per month

List price, unchanged. Listed on the RevolutionaryRMM.com pricing page; self-serve onboarding is not yet live.

RELEASE GATE

Tier B · Super RMM 1.0

$10

per device per month

Target price. Sellable only after independent release acceptance and a reviewed approval, and only if the Triage pilot shows measured technician time saved.

NOT YET PRICED

Tier C · Super RMM 2.0

TBA

pricing to be announced

No price is stated. Needs matched full-suite commercial evidence before any price is set.

Paying design partners (optional, first 100): $1 per device per month for 12 weeks

Then 50% off for life: A $2.50, B $5.00. The first nine paying design partners (signed agreement, 12-week pilot complete, first post-pilot invoice paid) also receive 0.1% equity each (0.9% total), issued by the Delaware corporation once it exists. No signed partner agreement is evidenced.

RECEIPT Owner final pricing decision Oct 31 2026 (owner decisions ledger entries 7, 10 and 17; website pricing from App PR #779, merged). A customer's price never changes on its own; tier moves are offered upgrades.

COMPETITIVE THESIS

Win the path from alert to verified fix.

A demanding baseline

ConnectWise, Kaseya, N-able and NinjaOne have established products and distribution. AI-native entrants include Flamingo. No universal superiority claim.

The workflow we will test

Alert, investigate, act, verify endpoint state, close the case. Compare technician minutes for one defined alert class against the MSP baseline.

Proof before automation

RevEngine triage is built, disabled in production in the dated claim record. Separate workspace databases are a design choice, not a proven moat.

Our AI-assisted engineering process helps two operators build the platform. Productivity and reliability advantages remain unmeasured.

RECEIPT Claim ledger Oct 25 2026; competitor brief Oct 2026; defined pilot measurement is a proposal. No independent outcome measurement yet.

From our own MSP to the MSPs we know.

DAYS 1 TO 30

Discover

Interview independent owner-led MSPs. Measure baseline workflow time before promising any savings.

PROPOSED TARGET

10 independent conversations and 3 pilot candidates

DAYS 31 TO 60

Pilot

Convert candidates only after product and customer gates pass. Test price and the continuing discount.

PROPOSED TARGET

A paid external proof, with a real invoice ledger

DAYS 61 TO 90

Decide

Judge the target against actual invoices, retained usage and support cost. Narrow the workflow if gates fail.

PROPOSED TARGET

5 paying independent MSPs by Jan 24, 2027

DATED SNAPSHOT: OWN-MSP USE

OCT 27: ONBOARDING NOT YET LIVE

OCT 26 PLAN: NO INDEPENDENT ENROLLMENT VERIFIED

RECEIPT Founder plan section 5 (Oct 26 2026): targets are proposals, not traction. Production readback Oct 27 2026: onboarding release not live (ledger R11).

TEAM

We know the buyer because we run an MSP.

Thomas Coppedge | CEO

Revolutionary IT co-founder since 2009; about 30 years of IT experience, owner-stated. Leads product, engineering, demonstrations and product evidence. Full time on RMM, owner-stated; current outside roles remain disclosed in founder records.

David Pitts | Co-Founder / President

Revolutionary IT co-founder since 2009; about 30 years of IT experience, owner-stated. Leads customers, partnerships and go to market. Full time on RMM, owner-stated. The founders operate RevRMM within their own MSP.

Coverage to establish

Independent security testing, infrastructure reliability and scaled support still need named resourcing plans. These are coverage gaps to close, not completed hires or external assurance.

RECEIPT plan-data founder facts A1/A2/A4 and pitch facts; OWNER-DECISIONS 20/38. Roles and commitment owner-stated; related-party production usage has its dated receipt.

MILESTONES AND FINANCIAL PLANNING

Capital must turn product proof into paid proof.

Product and trust

Establish repeatable onboarding and trusted device/update paths. Independent penetration test, remediation and a scoped SOC 2 process remain goals.

Independent commercial proof

Target: 10 discovery conversations and 3 pilot candidates, then paid workflow proof. Target: 5 independent paying MSPs by January 24, 2027; not an achieved count.

Financial model pending owner input

The proposed 18 to 24 month planning model still needs acquisition, revenue, payroll, infrastructure, support and cash assumptions. No forecast, allocation or runway is asserted.

Pilot metric: technician minutes from alert to verified fix for one alert class, measured against the same MSP baseline. No result claimed.

RECEIPT Founder plan sections 5 to 7; proposed targets and gates, not delivery promises; budget/runway remain pending owner input.

RECORDED TERMS | OWNER-DECISIONS 44

Raise capital to prove independent adoption.

PRIMARY TARGET

$750K

Recorded priced equity scenario; the authorized range remains $250K to $750K.

PRE-MONEY

$6.75M

$7.5M post-money at the full target; 10% investor ceiling.

MINIMUM TICKET

$25K

Target close March 31, 2027. Recorded application terms, not executed financing.

Trust and onboarding, then paid workflow proof.

Security work, AI infrastructure and founder capacity support those milestones. Allocations and runway: pending owner input. No forecast is implied.

Contracting entity: Revolutionary IT, LLC until the RevolutionaryRMM Delaware C corporation is incorporated

RECEIPT OWNER-DECISIONS 41/44. Separate design-partner pool; complete cap model and issuer records pending.

NEXT STEP

Built by Operators. For Operators.

A short call, then the claim ledger and receipts behind every slide. We are two American entrepreneurs, 50% / 50%, soliciting seed investors for SOC 2, pen testing, cyber insurance, AI compute and founder runway.

RevolutionaryRMM.com

Our MSP: RevolutionaryIT.com

Discreet Protection. Absolute Confidence.

David Pitts · President
david.pitts@revolutionaryit.com
877-373-7887 · 469-214-7038
11816 Inwood Rd #194, Dallas, TX 75244

RECEIPT Contact details from the fundraising plan; founder role from owner decision 20 (Nov 1 2026). Revolutionary IT is a founder-owned related company.

A shared control plane. One database per MSP workspace.

Agents
Endpoint agents report to the platform.

Signed releases
A signing and verification mechanism is tested.

TRUSTED DISTRIBUTION: PENDING

→

Console and app
The shared control plane and the MSP workspace application.

→

MSP workspace A
Its own PostgreSQL database and role

MSP workspace B
Its own database and role. Provisioned, 0 devices.

OBSERVED OCT 25 2026

Two workspaces map to two separate production databases. Both roles are non-superuser and cannot bypass row security.

OBSERVED OCT 25 2026

Sampled cross-workspace table reads were denied. One cross-database connect is allowed.

NOT CLAIMED

Breach containment, a database per client organization, or complete signed-agent coverage.

RECEIPT Ledger database isolation row and R9; signed agents row and R10 (Oct 25 2026). Separate-credential verification (Q9) UNKNOWN.

OEAS: no receipt, no claim.

1

Claim

State exactly what is true, in plain words.

2

Receipt

Read back the exact outcome, not an exit code.

3

Independent check

A verifier outside the author's credentials and tools.

4

Status

VERIFIED, or UNKNOWN. A check that cannot succeed is never a pass.

VERIFIED

OEAS v5.11 adopted; the text matched byte for byte in three repositories by direct clone.

A live CI check refused a failed producer run (one lane).

NOT YET VERIFIED

Enforcement across all work.

Separate-credential verification of our production claims.

We claim no certification, no score and no 100%.

This deck follows the standard: every slide carries its receipt, and every claim is tagged in the OEAS check file.

RECEIPT OEAS v5.11 digest 9ec980e0 (verified Oct 16 and 21 2026); CI refusal and Q9 status: ledger C2/R2, Oct 25 2026.

Research to shipped code, in one governed loop.

Competitive Intelligence

Track the products and tools we compete with.

208 ENTRIES, COVERAGE UNVERIFIED

Intelligent ReRanking

Propose new rankings as evidence changes.

ADVISORY TODAY

Product Road Map

Rank what to build next.

FED BY PROPOSALS

Product Build Plan

Order the engineering work.

PLANNING CODE; ADOPTION UNVERIFIED

AI-assisted build

Two operators ship with AI agents inside the rules.

UNDER CLEAN ROOM RULES

Receipts

Every result is read back and tagged.

OEAS V5.11

Clean Room Rules wrap the loop

Market research stays separate from implementation. 223 pinned source controls matched. They reduce copying risk and do not prove every AI run.

Honest status: the loop is designed and partly running. Automated adoption of re-ranking into the plan and full research coverage are still being completed.

We name the risks before you ask.

Related-party use mistaken for market validation	Labeled on every traction slide. Next proof: independent interviews, pilots and collections.
Product promise runs ahead of runtime proof	Every line uses claim-ledger wording and separates disabled, built and accepted.
Buyer pain or willingness to pay unproven	Interviews are experiments. We keep negative results and narrow the workflow.
Equity over the 10% ceiling	One complete cap model, independently recomputed, before anything is accepted.
Issuer and IP perimeter not yet documented	Formation, assignment and license records come before any signature.
Cost and runway not yet measured	A budget from bank, burn and quotes first. Unknown cost is UNKNOWN, never zero.

RECEIPT Founder plan section 7, risks and recovery (Oct 26 2026).

Readiness is evidence, not an assumption.

Formation and IP

Delaware C corporation formation scheduled November 13, 2026; formation receipt not established. Revolutionary IT, LLC contracts meanwhile. Issuer IP assignments and cap table need records before close.

Investor scenario

Recorded terms: $750K at $6.75M pre-money, $7.5M post-money at the full target. 10% aggregate investor dilution ceiling. No executed financing or allocated ownership implied.

Separate design-partner pool

First nine paying design partners: 0.1% each, 0.9% total, subject to the program trigger and separate signed agreement with the new corporation. Separate from the investor ceiling; complete cap model pending.

RECEIPT OWNER-DECISIONS 16/17/41/44; plan-data founder facts and deck-data pricing.design_partner; entity/assignment receipts not supplied.

Identities, network and service desk.

Identity

Identity

MICROSOFT 365 IDENTITY FINDINGS

6,882
sign-ins scanned

Open	296
Resolved	960

7 connected integrations. Rows do not prove detection precision or containment.

Network

Network

SNMP NETWORK TELEMETRY, 24 HOURS

27
network nodes

3.78M
samples

Ingestion only; not every vendor or alert outcome.

Service desk

Service desk

SERVICE DESK

Tickets	1,315
Resolved	847

Mail delivery and SLA performance are UNKNOWN.

Illustrative layouts drawn for this deck, not screenshots. Numbers are dated production record counts (Oct 25 2026) from the claim ledger; they show activity, not accuracy or customer success.

Six things that make us better and different.

Six parts of how we build. Each is PARTIAL today, and each line says what is verified.

Competitive Intelligence

A research registry of the products and tools we compete with.

PARTIAL

Verified: 208 unique entries in the registry. Not verified: coverage, still being completed.

Intelligent ReRanking Engine

Proposes new rankings of the roadmap and build plan as evidence changes.

PARTIAL

Verified: proposal history exists. Not verified: automated adoption into the plan.

Product Road Map

What we build next, informed by competitive research through planning proposals.

PARTIAL

Verified: advisory planning handoff code exists. Adoption of proposals is incomplete.

Product Build Plan

The ordered engineering plan that turns roadmap priorities into work.

PARTIAL

Verified: planning code exists in our fleet repository. Plan adoption: see Road Map.

Clean Room Rules

Rules and pinned controls that separate market research from implementation.

PARTIAL

Verified: 223 pinned controls matched on check. Not a guarantee of legal compliance.

OEAS Optimization Standard with Receipts

An audit standard: a receipt for every claim and independent verification.

PARTIAL

Verified: v5.11 adopted, identical in three repositories. Enforcement proven in one lane.

RECEIPT Claim ledger C1 to C3 (each PARTIAL) and R1 to R3, Oct 25 2026. This is our thesis for why we can win, not a proven moat.

AI lets a two-founder team build and operate a full RMM.

Our thesis: AI can do the first pass on IT work, and AI-assisted engineering shrinks the team an RMM needs.

The window is open and contested. We must win on execution, not novelty.

COMPETITOR FLAMINGO ANNOUNCED

$4.5M

seed announced by Flamingo, an AI-native RMM competitor, on September 2, 2026 (company-issued announcement).

RECEIPT Flamingo announcement (PRLog, company-issued) accessed Oct 25 2026.

APPENDIX | FUNDING MILESTONES

Use of funds follows the risks we must retire.

Trust and security

Independent pen testing and remediation; an appropriately scoped SOC 2 process; cyber liability coverage. No certification or policy in force is implied.

Paid workflow proof

Repeatable onboarding, bounded AI/infrastructure cost per workflow, external pilot delivery and support measurement. Customer savings and unit economics remain unmeasured.

Founder capacity and model

Founder runway is an intended use. Dollar allocations, vendor quotes, operating budget and runway duration remain pending owner input; no percentages are invented.

RECEIPT Owner-stated uses in founder plan section 6, Oct 27 2026; ordered by trust, external proof and distribution milestones. Budget not approved.